

Keevican Weiss Bauerle & Hirsch LLC



Michael A. Weiss

Address:

Three Gateway Center
401 Liberty Avenue, 3rd Floor
Pittsburgh, PA 15222

Phone: 412.355.2614
Fax: 412.355.2609
mweiss@kwbhlaw.com

Michael A. Weiss is a founding Member of Keevican Weiss Bauerle & Hirsch LLC. Mr. Weiss's practice is concentrated in corporate matters with particular focus on the tax aspects of business financing, acquisitions and mergers, corporate governance and estate and business succession planning. During his more than 40 years of practice, Mr. Weiss has completed transactions involving operations in companies in the metals, pharmaceutical, railroad and manufacturing industries, including the fabrication and distribution of oil country tubular goods throughout the United States and in numerous foreign countries. He has served as Vice President, Secretary and General Counsel of L.B. Foster Company, and as Secretary and General Counsel of Rouge Steel Company and MotivePower Industries, Inc. (formerly MK Rail Corporation). He was responsible for taking these companies public and for all of their legal affairs.

Mr. Weiss has also served on the Boards of Directors of numerous entities including Vision Benefits of America, a publicly licensed and regulated vision benefits insurance company. He is a active participant in many civic and community organizations, Past Chair of the National Board of Directors of the American Diabetes Association, and a past member of the Board of Directors of the American Diabetes Association Research Foundation. Mr. Weiss has also received numerous honors and awards including the American Diabetes Association's Charles H. Best Medal for Distinguished Services in the Cause of Diabetes. He is a past member of the Commonwealth of Pennsylvania Governor's Chronic Care Management, Reimbursement and Cost Reduction Commission (appointed by the Honorable Edward G. Rendell, Governor).

Among his professional accomplishments, Mr. Weiss has:

- Represented a steel products distribution company specializing in rail materials, tubular goods and constructions products, in its sale to an acquisition company organized by Kohlberg, Kravis & Roberts Co. an internationally recognized leverage buyout firm. As General Counsel of the resulting company, he oversaw its initial public offering of its common stock, successfully raising over \$33 million in fresh equity capital.
- Rolled back nearly one hundred years of labor

Practice Areas

Corporate and Business Law
Corporate Governance
Estate Planning
Estate Administration
Government Affairs
Tax and Benefits

Education

Washington and Jefferson College (A.B., 1970)
magna cum laude
Phi Beta Kappa

Vanderbilt University School of Law (J.D., 1973)
Order of the Coif;
Senior Writing Editor,
Vanderbilt Law Review

Memberships

American Diabetes Association-National Board of Directors

protection of railroad employees under Interstate Commerce Commission regulations in a transaction that became the model for dozens of national railroad reorganizations.

- Served as corporate general counsel in the initial public offering of a fully integrated domestic steel manufacturer with annual sales of over \$1.1 billion.
- Successfully protected a publicly held manufacturer of rail and related transportation products from the financial difficulties and ultimate bankruptcy reorganization of its majority stockholder.
- Drafted and negotiated numerous pharmaceutical development and marketing agreements on behalf of a large, publicly held drug manufacturer.
- Assisted in the privatization of state-owned above ground passenger railway and subway systems in Argentina for an American client.